

| Projected/Actual Monthly Revenues & Expenditures through FYE 2027 |          |          |           |           |           |           |           |           |           |           |           |           | Update as of: 10/7/26           |                                                |                                              |                                        |                              |                                            |                                       |                                                                                                                                                                      |        |
|-------------------------------------------------------------------|----------|----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------------------|------------------------------------------------|----------------------------------------------|----------------------------------------|------------------------------|--------------------------------------------|---------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|
| A                                                                 | B        | C        | D         | E         | F         | G         | H         | I         | J         | K         | L         | M         | N                               | O                                              | P                                            | Q                                      | R                            | S                                          | T                                     | Comments                                                                                                                                                             |        |
|                                                                   | Jul-26   | Aug-26   | Sep-26    | Oct-26    | Nov-26    | Dec-26    | Jan-27    | Feb-27    | Mar-27    | Apr-27    | May-27    | Jun-27    | FY2027<br>12-Mo<br>Rec. & Proj. | FY27<br>12-Mo<br>Initial Proj.<br>as of 7/1/26 | \$\$<br>Change<br>From Initial<br>Projection | %<br>Change<br>Projected :<br>Recorded | FY2026<br>12-Month<br>Actual | FY 2027<br>Increase/<br>(Decrease)<br>Over | %<br>Change<br>Prior :<br>Current Yr. |                                                                                                                                                                      |        |
|                                                                   | Recorded | Recorded | Recorded  | Projected | Projected | Projected | Projected | Projected | Projected | Projected | Projected | Projected |                                 |                                                |                                              |                                        |                              |                                            |                                       |                                                                                                                                                                      |        |
| REVENUES                                                          |          |          |           |           |           |           |           |           |           |           |           |           | 100%                            | 100%                                           |                                              |                                        |                              |                                            |                                       | Aug 2026: interest for Aug 2025 to Jan 2026; Sep 2026: interest for Feb 2026 to Jun 2026                                                                             |        |
| Swap Meet & Marketplace Fees                                      | 836      | 483,979  | 459,252   | 388,936   | 473,000   | 470,000   | 461,000   | 458,000   | 455,000   | 475,000   | 485,000   | 495,000   | 510,000                         | 5,614,167                                      | 5,720,000                                    | (105,833)                              | -1.9%                        | 5,786,690                                  | (172,523)                             |                                                                                                                                                                      | -3.0%  |
| Parking Revenue                                                   | 1320     |          | 20,845    |           |           | 10,000    |           |           |           |           |           |           |                                 | 30,845                                         | 31,000                                       | (155)                                  | -0.5%                        | 24,859                                     | 5,986                                 |                                                                                                                                                                      | 24.1%  |
| Food and Beverage Income                                          | 1321     |          | 34,049    |           |           | 10,000    |           |           |           |           |           |           |                                 | 44,049                                         | 40,000                                       | 4,049                                  | 10.1%                        | 24,494                                     | 19,555                                |                                                                                                                                                                      | 79.8%  |
| Rental Revenue                                                    | 1322     | 17,347   | 6,494     |           |           | 2,500     |           |           | 2,553     |           |           | 2,600     |                                 | 31,494                                         | 30,000                                       | 1,494                                  | 5.0%                         | 229,225                                    | (197,731)                             |                                                                                                                                                                      | -86.3% |
| Interest Income                                                   | 288      | 170,676  | 1,054,484 | 743,207   |           | 170,000   |           | 170,000   |           | 170,000   |           | 170,000   |                                 | 2,648,367                                      | 1,020,676                                    | 1,627,691                              | 159.5%                       | 676,223                                    | 1,972,144                             |                                                                                                                                                                      | 291.6% |
| Miscellaneous                                                     | Var.     | 12,235   | 7,721     |           |           |           | 7,000     |           |           | 7,000     |           | 7,000     |                                 | 40,956                                         | 40,235                                       | 721                                    | 1.8%                         | 41,236                                     | (281)                                 |                                                                                                                                                                      | -0.7%  |
| Total Revenues:                                                   |          | 684,237  | 1,582,845 | 1,132,143 | 473,000   | 662,500   | 468,000   | 628,000   | 457,553   | 652,000   | 485,000   | 667,600   | 517,000                         | 8,409,878                                      | 6,881,911                                    | 1,527,967                              | 22.2%                        | 6,782,727                                  | 1,627,151                             | 24.0%                                                                                                                                                                |        |
| EXPENSES                                                          |          |          |           |           |           |           |           |           |           |           |           |           |                                 |                                                |                                              |                                        |                              |                                            |                                       | Aug 2026: \$29,600 vacation payout; Sep 2026: 3 employees transferred to DBEDT (Act 175 SLH 2026) plus employee who left in Aug 2026 results in a \$32,600 decrease. |        |
| Personal Services - Payroll                                       | 2000     | 250,285  | 291,994   | 227,442   | 275,000   | 275,000   | 275,000   | 275,000   | 275,000   | 275,000   | 275,000   | 275,000   | 275,000                         | 3,244,721                                      | 3,275,285                                    | (30,564)                               | -0.9%                        | 2,929,906                                  | 314,815                               |                                                                                                                                                                      | 10.7%  |
| Other Current Expenses                                            | Var.     | 197,013  | 86,732    | 72,543    | 145,000   | 147,000   | 145,000   | 145,000   | 147,000   | 145,000   | 147,000   | 145,000   | 145,000                         | 1,667,288                                      | 1,800,013                                    | (132,725)                              | -7.4%                        | 1,916,942                                  | (249,654)                             |                                                                                                                                                                      | -13.0% |
| Total Expenses:                                                   |          | 447,298  | 378,726   | 299,985   | 420,000   | 422,000   | 420,000   | 420,000   | 422,000   | 420,000   | 422,000   | 420,000   | 420,000                         | 4,912,009                                      | 5,075,298                                    | (163,289)                              | -3.2%                        | 4,846,848                                  | 65,161                                |                                                                                                                                                                      | 1.3%   |
| PROFIT / (LOSS)                                                   |          |          |           |           |           |           |           |           |           |           |           |           | 3,497,868                       | 1,806,613 1,691,256 93.6%                      |                                              |                                        | 1,935,879 1,561,989 80.7%    |                                            |                                       |                                                                                                                                                                      |        |
| NET CASH BALANCE:                                                 |          | \$58.1M  | \$59.3M   | \$60.1M   | \$60.2M   | \$60.4M   | \$60.5M   | \$60.7M   | \$60.7M   | \$61.0M   | \$61.0M   | \$61.3M   | \$61.4M                         |                                                |                                              |                                        |                              |                                            |                                       |                                                                                                                                                                      |        |

Summary Table - FY2027

| Category              | Rec. + Proj. | Initial Proj. | Variance | % Change |
|-----------------------|--------------|---------------|----------|----------|
| Total Revenues        | \$8.4M       | \$6.9M        | \$1.5M   | 22.2%    |
| Total Expenses        | \$4.9M       | \$5.1M        | -\$0.2M  | -3.2%    |
| Net Surplus/(Deficit) | \$3.5M       | \$1.8M        | \$1.7M   | 93.6%    |

| DATAMART- Acct. Summary            | FY 2027    |
|------------------------------------|------------|
| FY '27 Beginning Cash Balance:     | 57,863,137 |
| FY '27 Surplus/Shortfall:          | 3,497,868  |
| FY '27 Cash Balance:               | 61,361,005 |
| *Less: FY '27 Transfer/Adjustment: |            |
| FY '28 Carryover Cash Balance:     | 61,361,005 |



**Monthly Report**  
 Stadium Authority Meeting  
 10/26/2026

**ALOHA STADIUM SWAP MEET AND MARKETPLACE**  
 Sep-26

Shopper Attendance:

| September<br>Monthly<br>Attendance |        | Days<br>Open | Daily<br>Average | Coupons | Paid<br>Attendance | Average Daily<br>Paid<br>Attendance |
|------------------------------------|--------|--------------|------------------|---------|--------------------|-------------------------------------|
| 2025                               | 80,220 | 12           | 6,685            | 0       | 80,220             | 6,685                               |
| 2026                               | 79,682 | 13           | 6,129            | 0       | 79,682             | 6,129                               |
| Difference                         | (538)  | 1            | (556)            | 0       | (538)              | (556)                               |
| %                                  | -1%    |              | -8%              | #DIV/0! | -1%                | -8%                                 |

Vendor Attendance:

| September<br>Total<br>Stall Count |         | Days<br>Open | D,E, & F<br>Total<br>Stall Count | Daily<br>Average<br>Count | A,B,C<br>Total<br>Stall Count | Daily<br>Average<br>Count |
|-----------------------------------|---------|--------------|----------------------------------|---------------------------|-------------------------------|---------------------------|
| 2025                              | 6,904   | 12           | 3,659                            | 305                       | 3,245                         | 270                       |
| 2026                              | 5,761   | 13           | 3,434                            | 264                       | 2,327                         | 179                       |
| Difference                        | (1,143) | 1            | (225)                            | (41)                      | (918)                         | (91)                      |
| %                                 | -17%    |              | -6%                              | -13%                      | -28%                          | -34%                      |

Operations Information:

Credits from Lala Closure hit in September

Local Broadcast  
KHON TV

Local / Visitor Print  
Drive Magazine  
101 Things To Do

Digital  
Spectrum  
HNN

Social Media Platforms  
Instagram @alohastadiumswapmeet  
Facebook @alohastadiumswapmeet

# October 2026

| October 2026 |    |    |    |    |    |    | November 2026 |    |    |    |    |    |    |
|--------------|----|----|----|----|----|----|---------------|----|----|----|----|----|----|
| Su           | Mo | Tu | We | Th | Fr | Sa | Su            | Mo | Tu | We | Th | Fr | Sa |
| 4            | 5  | 6  | 7  | 8  | 9  | 10 | 1             | 2  | 3  | 4  | 5  | 6  | 7  |
| 11           | 12 | 13 | 14 | 15 | 16 | 17 | 8             | 9  | 10 | 11 | 12 | 13 | 14 |
| 18           | 19 | 20 | 21 | 22 | 23 | 24 | 15            | 16 | 17 | 18 | 19 | 20 | 21 |
| 25           | 26 | 27 | 28 | 29 | 30 | 31 | 22            | 23 | 24 | 25 | 26 | 27 | 28 |

| SUNDAY                          | MONDAY | TUESDAY | WEDNESDAY                       | THURSDAY                                                  | FRIDAY                            | SATURDAY                        |
|---------------------------------|--------|---------|---------------------------------|-----------------------------------------------------------|-----------------------------------|---------------------------------|
| Sep 27                          | 28     | 29      | 30                              | Oct 1                                                     | 2                                 | 3<br>8:00am Swap Meet;<br>UHPL  |
| 4<br>6:30am Swap Meet;<br>UHPL  | 5      | 6       | 7<br>8:00am Swap Meet;<br>UHPL  | 8                                                         | 9                                 | 10<br>8:00am Swap Meet;<br>UHPL |
| 11<br>6:30am Swap Meet;<br>UHPL | 12     | 13      | 14<br>8:00am Swap Meet;<br>UHPL | 15                                                        | 16                                | 17<br>8:00am Swap Meet;<br>UHPL |
| 18<br>6:30am Swap Meet;<br>UHPL | 19     | 20      | 21<br>8:00am Swap Meet;<br>UHPL | 22                                                        | 23                                | 24<br>8:00am Swap Meet;<br>UHPL |
| 25<br>6:30am Swap Meet;<br>UHPL | 26     | 27      | 28<br>8:00am Swap Meet;<br>UHPL | 29<br>7:00am AMR Training;<br>UHL<br>8:00am Board Meeting | 30<br>7:00am AMR Training;<br>UHL | 31<br>8:00am Swap Meet;<br>UHPL |

# November 2026

| November 2026 |    |    |    |    |    |    | December 2026 |    |    |    |    |    |    |
|---------------|----|----|----|----|----|----|---------------|----|----|----|----|----|----|
| Su            | Mo | Tu | We | Th | Fr | Sa | Su            | Mo | Tu | We | Th | Fr | Sa |
| 1             | 2  | 3  | 4  | 5  | 6  | 7  |               |    | 1  | 2  | 3  | 4  | 5  |
| 8             | 9  | 10 | 11 | 12 | 13 | 14 | 6             | 7  | 8  | 9  | 10 | 11 | 12 |
| 15            | 16 | 17 | 18 | 19 | 20 | 21 | 13            | 14 | 15 | 16 | 17 | 18 | 19 |
| 22            | 23 | 24 | 25 | 26 | 27 | 28 | 20            | 21 | 22 | 23 | 24 | 25 | 26 |
| 29            | 30 |    |    |    |    |    | 27            | 28 | 29 | 30 | 31 |    |    |

| SUNDAY                                 | MONDAY | TUESDAY                   | WEDNESDAY                                               | THURSDAY                                       | FRIDAY                                         | SATURDAY                                                |
|----------------------------------------|--------|---------------------------|---------------------------------------------------------|------------------------------------------------|------------------------------------------------|---------------------------------------------------------|
| <b>Nov 1</b><br>6:30am Swap Meet; UHPL | 2      | 3<br>General Election Day | 4<br>8:00am Swap Meet; UHPL                             | 5<br>6:30am Hawaii Construction Career Day; LH | 6<br>6:30am Hawaii Construction Career Day; LH | 7<br>8:00am Swap Meet; UHPL                             |
| 8<br>6:30am Swap Meet; UHPL            | 9      | 10                        | 11<br>Holiday - Veteran's Day<br>8:00am Swap Meet; UHPL | 12                                             | 13                                             | 14<br>8:00am Swap Meet; UHPL                            |
| 15<br>6:30am Swap Meet; UHPL           | 16     | 17                        | 18<br>8:00am Swap Meet; UHPL                            | 19<br>8:00am Board Meeting                     | 20                                             | 21<br>8:00am Swap Meet; UHPL<br>5:00pm Fiji Concert; LH |
| 22<br>6:30am Swap Meet; UHPL           | 23     | 24                        | 25<br>8:00am Swap Meet; UHPL                            | 26<br>Holiday - Thanksgiving Day               | 27                                             | 28<br>8:00am Swap Meet; UHPL                            |
| 29<br>6:30am Swap Meet; UHPL           | 30     | Dec 1                     | 2                                                       | 3                                              | 4                                              | 5                                                       |

# December 2026

| December 2026 |    |    |    |    |    |    | January 2027 |    |    |    |    |    |    |
|---------------|----|----|----|----|----|----|--------------|----|----|----|----|----|----|
| Su            | Mo | Tu | We | Th | Fr | Sa | Su           | Mo | Tu | We | Th | Fr | Sa |
| 6             | 7  | 1  | 2  | 3  | 4  | 5  | 3            | 4  | 5  | 6  | 7  | 1  | 2  |
| 13            | 14 | 15 | 16 | 17 | 18 | 19 | 10           | 11 | 12 | 13 | 14 | 15 | 16 |
| 20            | 21 | 22 | 23 | 24 | 25 | 26 | 17           | 18 | 19 | 20 | 21 | 22 | 23 |
| 27            | 28 | 29 | 30 | 31 |    |    | 24           | 25 | 26 | 27 | 28 | 29 | 30 |
|               |    |    |    |    |    |    | 31           |    |    |    |    |    |    |

| SUNDAY                                                         | MONDAY | TUESDAY | WEDNESDAY                       | THURSDAY                                                  | FRIDAY                            | SATURDAY                                                       |
|----------------------------------------------------------------|--------|---------|---------------------------------|-----------------------------------------------------------|-----------------------------------|----------------------------------------------------------------|
| Nov 29                                                         | 30     | Dec 1   | 2<br>8:00am Swap Meet;<br>UHPL  | 3<br>4:00pm Lantern Event;<br>UH                          | 4<br>4:00pm Lantern Event;<br>UH  | 5<br>8:00am Swap Meet;<br>UHPL<br>4:00pm Lantern Event;<br>UH  |
| 6<br>6:30am Swap Meet;<br>UHPL<br>4:00pm Lantern Event;<br>UH  | 7      | 8       | 9<br>8:00am Swap Meet;<br>UHPL  | 10<br>4:00pm Lantern Event;<br>UH                         | 11<br>4:00pm Lantern Event;<br>UH | 12<br>8:00am Swap Meet;<br>UHPL<br>4:00pm Lantern Event;<br>UH |
| 13<br>6:30am Swap Meet;<br>UHPL<br>4:00pm Lantern Event;<br>UH | 14     | 15      | 16<br>8:00am Swap Meet;<br>UHPL | 17<br>8:00am Board Meeting<br>4:00pm Lantern Event;<br>UH | 18<br>4:00pm Lantern Event;<br>UH | 19<br>8:00am Swap Meet;<br>UHPL<br>4:00pm Lantern Event;<br>UH |
| 20<br>6:30am Swap Meet;<br>UHPL<br>4:00pm Lantern Event;<br>UH | 21     | 22      | 23<br>8:00am Swap Meet;<br>UHPL | 24                                                        | 25<br>Holiday - Christmas Day     | 26<br>8:00am Swap Meet;<br>UHPL                                |
| 27<br>6:30am Swap Meet;<br>UHPL                                | 28     | 29      | 30<br>8:00am Swap Meet;<br>UHPL | 31                                                        | Jan 1, 27                         | 2                                                              |

**Josh Green, M.D.**  
Governor

**Sylvia Luke**  
Lt. Governor

**James Kunane Tokioka**  
DBEDT Director

**Dane K. Wicker**  
DBEDT Deputy Director

**Walter Thoenmes**  
Stadium Authority Chair

**Michael R. Yadao**  
Aloha Stadium Manager



## **Stadium Board Meeting Marketing Update – October 2026**

Marketing and communication efforts will continue to ensure the Aloha Stadium is properly up to date on activities and developments as we move towards a new facility.

### **1. Stadium Communications and Community Relations**

- Oversee all stadium related media.
- Communication coordination and scheduling with all Hawaii media platforms as they arise.
- Oversee NASED PR campaigns, media, neighborhood board meetings, e-newsletter content, and operational coordination for new stadium (NASED).
- Coordinate community presentations.

### **2. Website**

- Continue to maintain and update the current website with new NASED project information, current events and information on a daily base.
- Continue to update backend site improvement issues online on current site.
- Restructure new website design and development to launch in late 2026.

### **3.Social media and ongoing public relations efforts**

- Continue to execute 2026 Marketing and Social Media Plan.
- Continue to monitor and update daily with new content across all media platforms.
- Provide monthly analytical reports and trends.

### **4.Advertising Coordination**

- Oversee, as needed, events and activities.

### **5. DOE STEM Curriculum and Social Media AI Oha Project**

- Launch and coordinate new Ai mascot to create new steam program for DOE schools along with social media platforms.
- Coordinate events and presentations within DOE campus'.
- Coordinate upcoming DOE events: Career Construction Day (Nov), AMR Collab (Jan).

### **6.Swap Meet & Marketplace Coordination**

- Continue to review and update swap meet marketing and operational needs, advertising report reconciliation sand budgets.
- Coordinate and assist with expanding activities and programs within the swap meet & marketplace including all specialty events, entertainment, giveaways and vendor coordination within the marketplace.
- Assist with marketing/PR, social media efforts and coordination.
- Assist with vendor communications on market plans and updates.

### **8.Construction & Project Oversight**

- Oversee archivist assistant for documentation for Aloha Stadium and NASED project.

### **9.Creative stadium & event collateral**

- Creative production for stadium marketing as needed.
- Creative video production partnerships with the University of Hawaii.
- Creative development in video and podcast production.